

Project 2011 - Update

The SUS Project Team has had more meetings and further consultation since the last Exec meeting with a view to developing a sound structure options for the future of tertiary education sport and activity.

As the Christmas Seminar was cancelled due to weather the member consultation event has now been scheduled for the 21st February where support from the full membership will be sought for our proposals.

Options

From the options considered we have reduced them to two, presented here with diagrams of the status quo model and a proposed move to Scottish Student Sport with associated costs.

Status Quo represents the current situation. SUS' ability to fully address all of its stated aims is deemed to be limited under this structure due to overlap in work portfolios and an over-reliance on the volunteer Chairperson. This option reflects the parallel activity of Scottish Colleges Sport, included here as an optional aspect - but one which is difficult to maintain in the absence of further investment from outwith the current membership contributions.

Scottish Student Sport represents a revised model which aims to deliver in broadly the same work areas but with greater impact and room for growth.

The inclusion of a CEO would alleviate the burden currently experienced in terms of management, strategy and advocacy roles. Meanwhile the Colleges would benefit from being an equal partner in every aspect of the provision. Some limitations would remain - particularly in respect of physical activity and health, club development and workforce projects within membership.

This enhanced structure would allow development of a high-quality and sustainable programme of services across all member Universities and Colleges.

However the possibility of a full rebranding exercise would need to be considered and this will obviously come at a cost.

Finance

Presented below are projected budgets for both models.

Status Quo is an unaffordable option. There is a gap between income from colleges and the cost of college activity in the region of £30,000 which has been filled previously by the SFC. However it is known that this funding will not continue into next year. There is also an overspend as far as SUS activity is concerned which is largely attributable to the addition of a part-time administrator that we did not have in our previous staffing structure. The budget below shows income from members as

it stands and no increase so the deficit would be reduced if agreement was reached on additional fees.

The Scottish Student Sport model is more streamlined and the overall difference is smaller. The budget shows an increase in membership fees inline with the paper which will be presented to £135k and also an additional £15,000 which will be raised/saved from the sports programme. Salaries are shown for a CEO but also reflect salary protection for current officers which may be reduced if a new member of staff is brought in for either post at grade 6. Within this option there are also built in costs for recruitment, additional marketing activity, rebranding and incorporation (shown in contingencies). So the budget shown below is the worst case scenario and some of these costs may be stripped out which would reduce the deficit accordingly.

Next steps

It is important for Exec to consider and discuss some options should full support not be achieved.

- What is the fall back option for sustainability for the next year?
- What do we do if there is no consensus over option?
- What is the proposed model if the membership fee increase is not agreed?

A decision must also be made as to what will be presented to the membership on the 21st February.

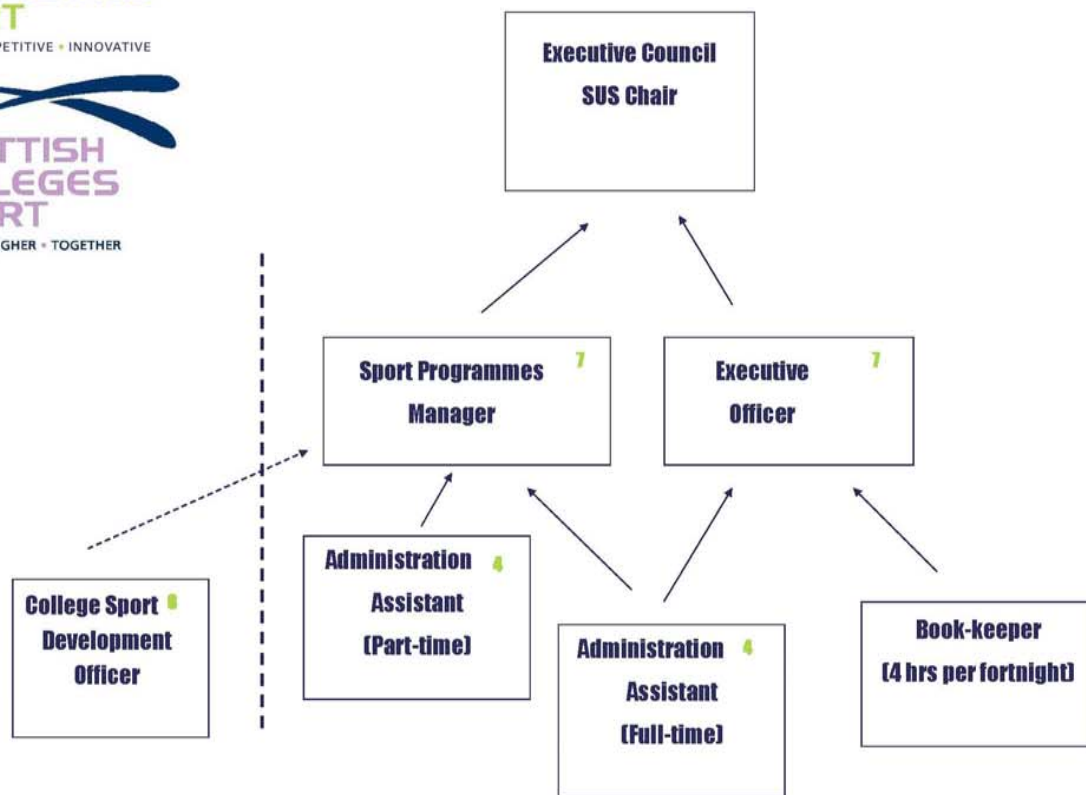
SUS Executive is asked to:

Item
<input type="radio"/> Consider the answers to the questions above
<input type="radio"/> Decide what will be presented to the membership on the 21 st February

Appendix One ~ Status Quo Model



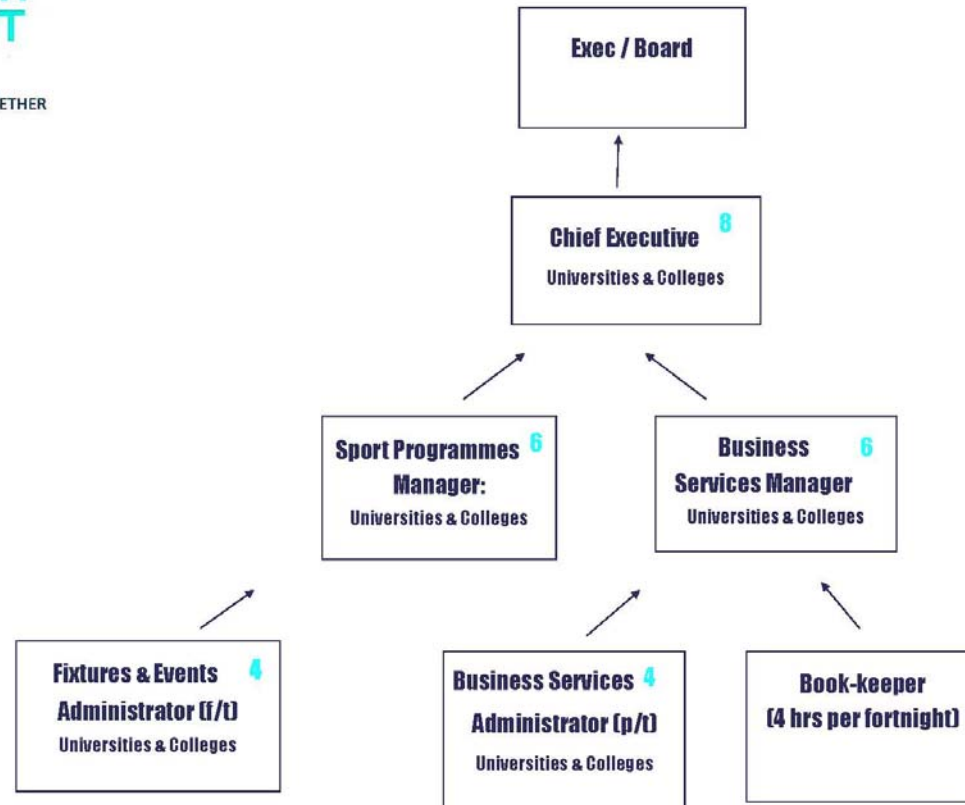
Status Quo - SUS & SCS



Appendix Two ~ Scottish Student Sport Model



Scottish Student Sport



Appendix Three ~ Proposed Budget for each model

SUS Overall Budget		2010-11	Proposed Status Quo 2011-12	Proposed SSS 2011-12
4100	Member Contributions	£98,750	£100,000	£135,000
4200	GRANTS	£104,000	£66,000	£66,000
4400	Sponsorship	£15,000	£15,000	£15,000
4500	MERCHANDISE	£15,000	£15,000	£15,000
4600	EVENT INCOME	£23,700	£23,700	£23,700
4700	OTHER INCOME	£1,000	£1,000	£1,000
4705	Bank interest	£200	£200	£200
4800	REP - INCOME	£18,800	£18,800	£18,800
4900	PROGRAMME - INCOME	£103,100	£103,100	£118,000
	Carryforward	£12,070		
	Total	£391,620	£342,800	£392,700
5000	REP - EXPENDITURE	£28,300	£28,300	£28,800
6000	PROGRAMME - EXPENDITURE	£121,250	£113,250	£113,000
7000	STAFF COSTS			
	Salary - CEO			£49,750
7001	Salary - SF	£45,500	£44,200	£44,200
7002	Salary - JS	£39,000	£44,200	£44,200
7003	Salary - Admin	£22,000	£24,085	£24,085
7004	Salary - Colleges	£32,000	£32,000	£0
7009	Salary - other	£14,500	£14,500	£14,500
7010	STAFF TRAVEL	£9,900	£9,900	£10,250
7020	STAFF CPD	£3,250	£3,250	£3,250
7030	Recruitment Costs	£0	£0	£500
7100	MARKETING	£6,850	£5,850	£7,000
7200	MERCHANDISE	£18,500	£18,500	£18,000
7300	ADMINISTRATION	£7,000	£7,000	£7,000
7400	FEES	£5,200	£5,200	£5,500
7500	EVENTS	£22,870	£23,700	£23,700
7600	COLLEGE SPORT	£13,500	£13,500	£10,000
7700	Contingencies	£2,000	£2,000	£13,000
	Total	£391,620	£389,435	£416,735
	Balance	£0	-£46,635	-£24,035